

SELF-ASSESSMENT PERSONALITY TEST

Your honest answers to the following questions will reveal your personality.

Each question has eight possible answers.

Circle the letter next to the one that best describes you.

You can select more than one answer to any question, and if none of the options fit exactly, select the closest one.

The questionnaire is a lighthearted one. Go with your first instinctive response and try not to overanalyze the questions.

1. My ideal job involves:

- a. People contact/ variety/ stimulation
- b. Helping others/ doing something worthwhile
- c. Working with a great team/ being appreciated
- d. Job security/ prepared to do anything if the pay is right
- e. Responsibility/ high salary/ benefits
- f. Autonomy/ problem solving
- g. Anything as long as it's not too demanding
- h. A chance to prove myself/ good training

2. At a formal event I am:

- a. The most colorful
- b. Passing plates to the overworked server
- c. Taking lots of photos
- d. Wishing I were somewhere else
- e. Directing the conversation
- f. Wanting to discuss current events
- g. Trying to cover the stain I made on the tablecloth
- h. Hoping I'm using the right fork

3. This best describes my finances:

- a. My credit cards are maxed out
- b. Money doesn't buy happiness
- c. As long as I can pay the bills . . .
- d. I have a six-month emergency fund
- e. People who say money doesn't buy happiness don't know where to shop
- f. I carefully check my bank statements
- g. I try not to think about money
- h. I am a saver

4. My approach to shopping is:

- a. I consider it retail therapy
- b. I enjoy choosing gifts
- c. I prefer to shop with a friend
- d. I never make an impulse purchase
- e. I expect good service
- f. I can calculate the tax in my head
- g. I tag along if others are going to the mall
- h. I love to window-shop

5. This one best describes my closet:

- a. Overflowing
- b. Soft colors and pastels
- c. Trendy
- d. Functional
- e. Looks like an upscale fashion store
- f. Organized
- g. Don't open the door, that's all I can say
- h. I'd love a fashion makeover

6. This set of words describes me:

- a. Sociable, spontaneous, enthusiastic, impulsive, talkative
- b. Caring, dependable, conservative, kind, capable
- c. Optimistic, cheerful, accepting, cooperative, undemanding
- d. Steady, hard-working, cautious, resourceful, determined
- e. Competitive, powerful, confident, ambitious, driven
- f. Organized, analytical, curious, rational, methodical
- g. Relaxed, carefree, forgetful, disorganized, friendly
- h. Sensitive, shy, apprehensive, emotional, hopeful

7. About my school days:

- a. I was a cheerleader
- b. I helped organize the prom
- c. I still keep in touch with school friends
- d. I kept pretty much to myself
- e. I ran for class president
- f. My favorite subjects were math and technology
- g. I wish I could live them all over again
- h. I almost joined the drama group but lost my nerve

8. In a high-rise building, my "elevator etiquette" is:

- a. I often forget to hit the button for my floor
- b. I offer to push the buttons for others
- c. If there's a crowd, I squash up so more people can get in
- d. If the elevator is full, I wait for the next one
- e. I make use of the time to text or talk on my cell phone
- f. I count the floors as the elevator rises
- g. I often forget what floor I'm meant to be on
- h. I secretly study the other passengers

9. My dream home is:

- a. A place where friends gather
- b. A peaceful place
- c. A place with good neighbors
- d. Away from the suburbs
- e. A show home in the best area
- f. One I can afford
- g. Anyplace, as long as the rent's cheap . . .
- h. A place I can be proud of

10. My idea of fun is:

- a. A night out with friends
- b. Joining in with whatever someone has planned
- c. Facebook, chatting on the phone, texting
- d. A quiet night in front of the television
- e. Competitive sports, working out
- f. Video games
- g. Going with the flow
- h. Dinner and a movie

11. About my driving . . .

- a. I can charm my way out of a ticket
- b. I'm a careful driver
- c. I am happy to carpool
- d. I try not to rely on my car
- e. I speed up when the light turns yellow
- f. I combine trips to save gasoline
- g. I'll be driving again as soon as my car is repaired
- h. I'm anxious in heavy traffic

12. My ideal vacation is:

- a. Sun, sand, shopping
- b. Visiting my sister
- c. A family reunion
- d. Hiking in the wilderness
- e. First-class all the way
- f. A different cultural experience
- g. A road trip
- h. A romantic getaway

Christensen, Mary (2013-03-13). *Be a Direct Selling Superstar: Achieve Financial Freedom for Yourself and Others as a Direct Sales Leader* (p. 113). AMACOM. Kindle Edition.